



TENDER CLARIFICATIONS

DATE OF RESPONSE: 2 September 2015

CLARIFICATION OF TENDER DOCUMENT: No: 151603/03

DATE RECEIVED: 1 September

QUESTIONS:

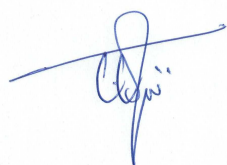
- 1) The tender document mentioned that "Solar PV Modules are preferred to be of the type polycrystalline Silicon (Poly-Si)" on page 32. We intent to use {alternative technology modules}. Will {alternative technology modules} be accepted in this tender?*
- 2) As for the IEC certification IEC62716, we are currently in process of application and getting approval for this certification. Could we submit this document at the time of contract signing?*
- 3) Regarding page 19 mentioning that Tenderer "has the right to sell the containers, and that their supply is included in the offer, including outright transfer of ownership to the Principal upon acceptance of delivery," could we take that to mean that the Cook Islands will inevitably claim/buy all or some of the containers, in which case we would need to purchase new containers and to include the cost in the tender price? Can this be more specific on the numbers of containers needed? And at what time of the project process, will the government decide on this number?*
- 4) We plan to purchase new containers outside of Japan. Are we allowed to ship out the PV modules from some other country, such as Singapore, Hong Kong, Auckland or Shanghai?*
- 5) We estimate there would be a total of more than 40 containers. Will Rarotonga Port be able to accommodate such number of containers with one time of shipment and store them at the Port facility?*
- 6) As regards to retention security in "Schedule of Invoicing Milestones" on page 20, would you be able to accept to pay the Contractor 10% of the tender price, in exchange for submission of a bank guarantee which is also worth 10% of the tender price at time of delivery, instead of the Principal holding the retention security up to 425 days, in order to avoid potential risk of currency exchange loss due to a long period of time involved?*

RESPONSE:

- 1) Please refer to Schedule of Equipment Specification Page 21 and Schedule of Departures Page 23. Alternative technology modules are not excluded. When evaluating technical compliance for alternative technology modules, consideration will be given to any risk presented in submissions, which may include suitability for the project, including site conditions.
- 2) This issue does not relate to the Conformance Criteria (a submission would not be rejected on that basis). When evaluating submissions, consideration will be given to any risks presented in submissions.
- 3) The Principal expects to store the PV modules on Rarotonga, in the containers in which they arrive (i.e. the containers will be moved directly from the Wharf to a storage location, without removing the modules). The quantity of containers required is that necessary to package the modules for delivery, in accordance with the technical specifications.
Please refer to Schedule of Prices Page 19 final paragraph.

*Tenderer is to attach evidence or a statement clearly specifying that it has the right to sell the containers, and that their supply is included in the offer, including outright transfer of ownership to the Principal upon acceptance of delivery.

- 4) The origin of shipments is not specified in the Tender. All tenders are required to meet the criteria as set out in the Schedule of Qualification Criteria for Tenderers Page 24 of the Tender Document.
- 5) A single shipment is acceptable. Arrangements to accept delivery are the Principal's responsibility.
- 6) Please note the Schedule of Departures Page 23. This issue does not relate to the Conformance Criteria (a submission would not be rejected on that basis). As per the Evaluation Criteria, consideration will be given to any risks presented in submissions, including additional costs that may be borne by the Principal.



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